



University Spin-out Forum

Length:

- 3.5 Hours (including Break) on-site at sponsoring institution

Suggested Attendees:

- University technology transfer/commercialization administrators, research office administrators, individual researchers, investigators, departmental heads, university entrepreneurship and innovation leaders

Forum Limit:

- 5-20 attendees

Additional 1:1 Sessions

- Opus Faveo partners will spend an additional three hours directly following the Forum as needed in one on one sessions with administrators or principal investigators discussing specific spin-out opportunities or general questions about supporting spin-outs

Forum Topics:

- The Spin-out value wheel
- Spin-outs vs. start-ups: essential differences
- Vetting potential spin-outs: which opportunities deserve support and why
- The Venture Development Process - building the business plan
- The entrepreneur-less enterprise
- Funding spin-outs
- Staffing spin-outs
- IP Licensing considerations for spin-outs
- University soft power and other resources
- The life of a spin-out
- Best practices

Objectives

- Briefly share information and highlight key issues that need to be considered regarding successful spin-out support

- Facilitate a discussion exchange between faculty researchers, tech transfer offices and research administrators regarding new venture development
- Determine the level of shared expectation among faculty and administration; identify gaps
- Specific objectives outlined by the Forum sponsors in advance
- Outline next steps, if any

Cost

- \$3,500 plus expenses (two Opus Faveo attendees)

Pre-work

- 30-60 minute planning call with Forum sponsors to confirm desired outcomes/focus issues
- Participants may be asked to respond to a very brief on-line questionnaire which Opus Faveo will use to compare specific university responses to averages in our national database

For additional information or to schedule a Spin-out Forum contact Opus Faveo Innovation Development

Email: Info@opus-faveo.com

Web: <http://opus-faveo.com>

Twitter: [@OpusFaveo](https://twitter.com/OpusFaveo)

About Opus Faveo Innovation Development:

Opus Faveo Innovation Development is a venture development firm that creates scalable, world-class startup companies in conjunction with governments, universities and corporations. Opus Faveo's policy and research arm also generates important analysis around innovation, technology commercialization, and venture development. Through its Corporate and Institutional Innovation Initiative (Ci2), Opus Faveo also advises both academic institutions and corporate clients on improving innovation commercialization programs and establishing cost-effective frameworks for venture formation.

3131 McKinney Avenue/Suite 600/Dallas, Texas 75204/214-810-3020