

For small VC funds, tech transfer offices, family offices, angel groups and other investors, it is important to have an on-demand resource for discrete projects, whether a “second set of eyes” doing pre-due diligence on a key investment, an audit of the progress of an existing investment, investor proxies at board meetings, or triage for a poor performing investment. Opus Faveo can be that force multiplier.



Our venture studio has years of experience helping assemble successful scalable companies using our proven skills in market analysis, business planning, recruitment, funding, support and oversight. We are entrepreneurs ourselves and as a small boutique firm we must be able to choose start-up clients wisely and audit competently across a wide variety of industries.



We can use those same skills and experience to extend the reach of a select set of investors and start-up equity owners particularly those with very early-stage investments.



How We Work

Though we have start-up DNA, we are also former corporate senior executives, so process is important even though we know each engagement is unique. Before any engagement, we meet with the investor to understand specific areas of need. Our deliverables are outlined in writing, and we define a communications cadence around the client’s expectations.

All Opus Faveo clients are provided immediate termination rights. We want to work on a project only so long as we are continuing to add value.



Fees and Services

Whether for a short-term project or long-duration board proxy assignment, Opus Faveo will work with the investor to create a cost-effective way to engage.

We generally provide investor services for a fee but Opus Faveo’s venture studio compensation is normally weighted to equity; so we are also willing to entertain investor services in return for equity participation in the start-up if it makes sense for the investor and entrepreneur.



Who Benefits?

Angels and investors value long term Opus Faveo engagement within their portfolio to provide additional perspective and off-load time requirements for quality investment oversight. Founders experience insights which we hope makes them better. We broaden our own experience and network while potentially discovering new prospects for our venture studio.



Team

Opus Faveo partners have held officer level positions in companies such as Deutsche Bank, Verizon, McKinsey, JCPenney and Sprint as well as years of experience building and nurturing new businesses. We also maintain an active data base of over 10,000 executives and subject matter experts across industries who are available as advisors, interim and fractional executives.

Recent Opus Faveo Companies

AdvanceNet Technology Services

